



# Sales and Use Tax Services

## Steps to Sales and Use Tax Compliance

Sales tax is an often overlooked compliance area. At Hancock Askew, our experts have the experience, knowledge, and resources to perform a comprehensive review of your business tax liabilities and help identify potential tax minimization, saving ideas, and refund opportunities. Our services address all phases of developing and implementing a successful sales and use tax program that is tailored to the specific needs of your business.

### Sales Tax Services

As a result of the Supreme Court's decision in *South Dakota v. Wayfair* and the adoption of economic nexus statutes in the majority of states, it will be necessary for companies to reexamine where they are registered to collect sales tax. We are here to help.

We ensure that our clients are not only compliant with the myriad of seemingly inconsistent laws and rules, but are also taking advantage of every opportunity to reduce state and local tax burdens. Through years of experience and acquired knowledge in the industry, we do our utmost to make sure that our clients obtain overall success.

Companies don't just underpay sales tax, they also overpay. Through our refund analysis service, we perform a thorough review of current and past tax practices to identify potential tax overpayments and then work with the applicable jurisdiction to secure refunds.

With our extensive knowledge and experience in the tax and accounting industry, our professionals carefully analyze each client's distinctive tax practice in order to ensure that each receives the optimal outcome.

## More Information

For more information or to contact us with any questions, please visit our website.

[www.HancockAskew.com](http://www.HancockAskew.com)

### Sales Tax Audit Assistance

Are you currently undergoing an audit for state and local taxes? We have the experience and relationships to expedite this process as quickly as possible. We negotiate directly with the Department of Revenue and thoroughly examine all data and audit work papers to reduce or eliminate your assessment. We understand that your staff is busy with other tasks. Accordingly, we focus on your specific needs and have designed our process to maximize the tax benefits to your company while minimizing intrusions on staff resources.

### Florida Certified Audit Program

Established in cooperation with the Florida Institute of CPAs and the Florida Department of Revenue (DOR), the Certified Audit Program allows taxpayers to hire specifically trained and DOR-approved CPA firms to conduct sales, use and local-option tax audits in accordance with DOR standards and the technical standards of the CPA profession. We utilize our widespread knowledge coupled with years of professional experience to develop unique strategies tailored to meet each client's specific needs.



**HANCOCK ASKEW & CO LLP**  
ACCOUNTANTS & ADVISORS